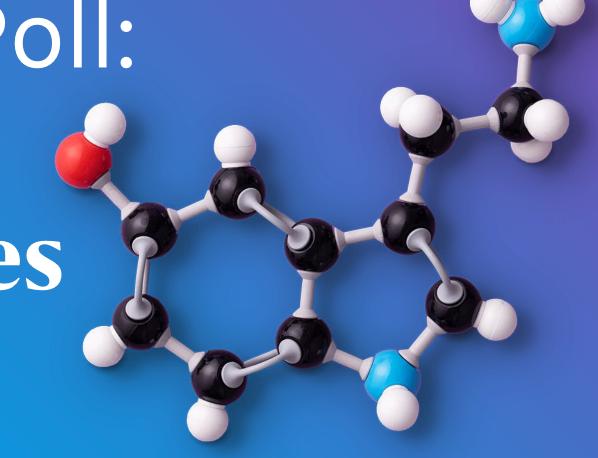


Energy Spot Poll: COVID-19 & Low Oil Prices

Global Results March 17-25, 2020



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Global Participant Profile (193) – Slide 1 of 2

ADNOC
AECI Limited
Air Liquide USA
Aker Solutions

Alberta Energy Regulator Apache Corporation

Apergy

ARB Midstream

Archrock

ARD Operating, LLC

ATCO

Baker Hughes Birchcliff Energy

Boardwalk Pipelines

Borr Drilling

ΒP

BPX Energy

Buckeye Partners, L.P.

Bumi Armada Berhad

CABGOC

Calfrac Well Services Calpine Corporation

CAPP

Capstone Mining Corp.

Cenovus Energy Inc.

CF Industries, Inc.

CGG

Chesapeake Energy

Chevron

Cimarex Energy Co.

City Utilities of Springfield, MO

Civeo

CNOOC Petroleum

CNX Resources Corp

ConocoPhillips

ConsMin

Continental Resources, Inc.

Crescent Point Energy

CVR Energy
DCP Midstream

DeepOcean

Devon Energy Corporation

Discovery Natural Resources, LLC

DNV GL Dril-Quip

EDL

Emdad

Emerson Process Management AS Gibbs

Enbridge

Endeavor Energy Resources, LP

Enerflex Ltd.

Enerplus Corporation

ENGIE North America

EnLink Midstream

ENMAX

EOG Resources, Inc.

EP Energy EPCOR Equinor

Equitrans Midstream

Explorer Pipeline
Frank's International

Freeport-McMoRan

Galaxy Resources

Garzón S Gibbs

Gibraltar Mines Ltd.

Gibson Energy

Goodnight Midstream

GPSC

Halliburton

Hess Corporation
HighPoint Resources

Hilcorp Energy Honeywell

Hunt Oil Company

Ineos

ITC Holdings Corp. Jonah Energy LLC

JSL International LLC

Keyera

Kinder Morgan Kinross Gold Inc.

Kosmos Energy Liberty Utilities

Linde Inc.

Lundin Mining Lyondellbasell

Maersk Drilling



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results **Global Participant Profile (193) – Slide 2 of 2**

Mancal Energy Inc. Marathon Oil MB Holding Medco Energi MEG Energy **MEMS**

Motiva Murphy Nalcor Energy Newmont

Metorex

Newpek, LLC **NexTier OFS** Noble Energy

North West Redwater Partnership PETRONAS

NOV

NuStar Energy

Nutrien NuVista

Obsidian Energy

Occidental

Ocean Installer Oceaneering, Int'l

ONEOK, Inc.

Ovintiv Services Company

Pan American Energy

Paramount Resources Ltd.

Parker Drilling

Parkland Fuel Corporation

Peabody Energy Pembina Pipeline

Phillips 66

Pioneer Natural Resources

Plains All American

Plains Midstream Canada

PNM Resources, Inc.

Propak Systems

Prosafe SF

Proserv Norge AS

PT Adaro Energy Tbk PT Pertamina Internasional EP Shell

PTTEP

OEP Resources, Inc.

Range Resources

REPSOL

Rife Resources Ltd.

Rockpoint Gas Storage

Rubicon Offshore

Sapura Drilling

Sasol

Saudi Aramco Schlumberger

Seadrill

SECURE Energy

Sensia

Seven Generations Energy

Shelf Drilling

Siemens Energy Sdn Bhd

Somoil Sproule SSR Mining Stallion

Subsea 7 Singapore

Superior Energy **Superior Propane**

Syncrude Canada Ltd.

TC Energy **TechnipFMC**

Tenaris

Thermon Inc.

Tidewater Midstream and

Infrastructure Ltd.

TPC Group

Trans Mountain

Tullow Oil

Vale

Vesta Energy Ltd.

Weir Oil and Gas

Wellbore Integrity Solutions

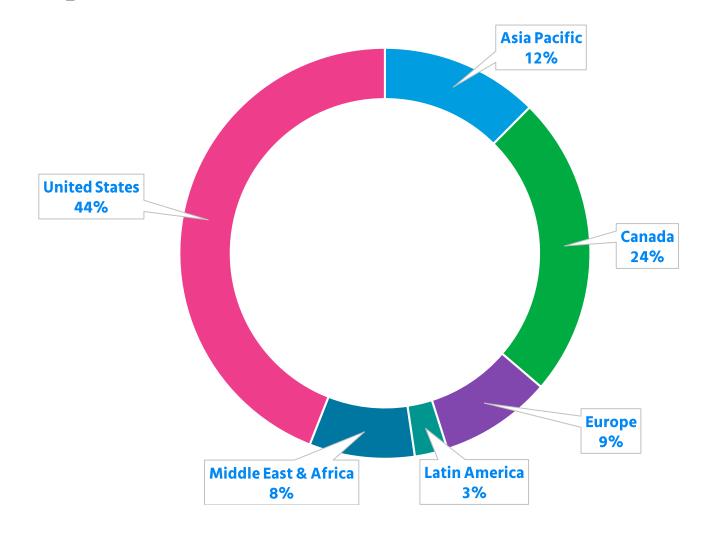
Wood

Xcel Energy

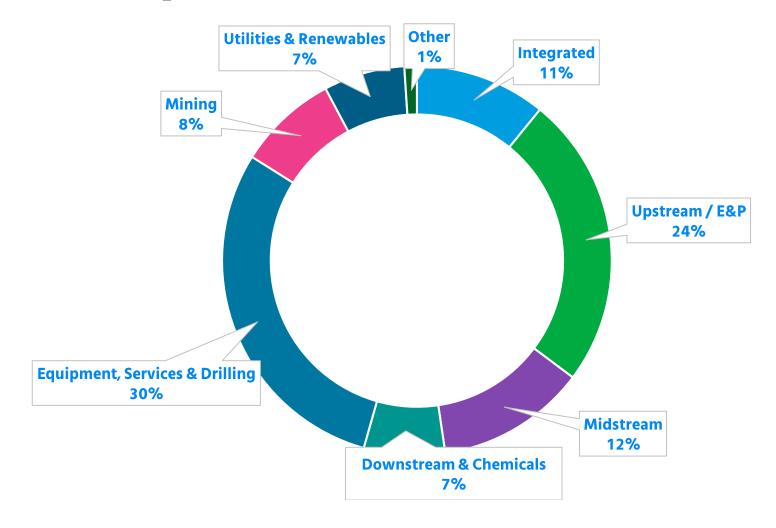
Yara Pilbara



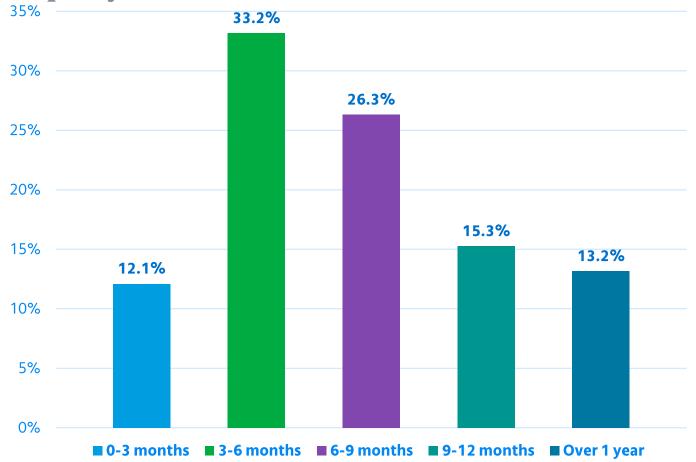
Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Geographic Representation



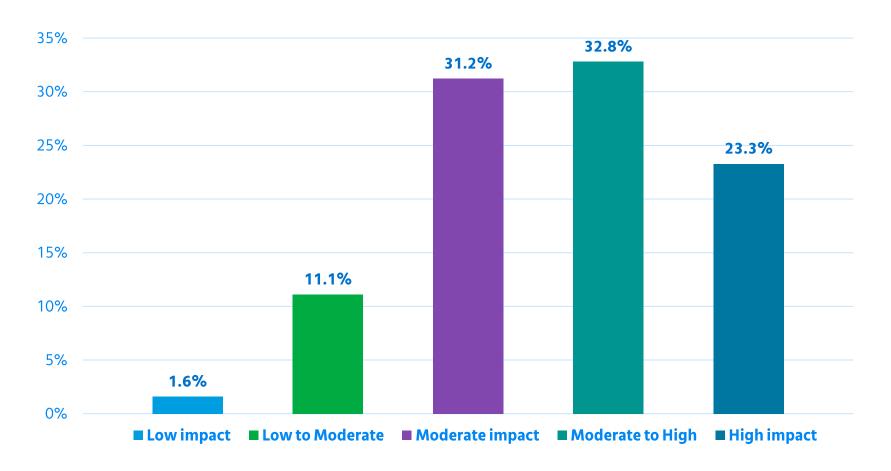
Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Industry Sector Representation (Global)



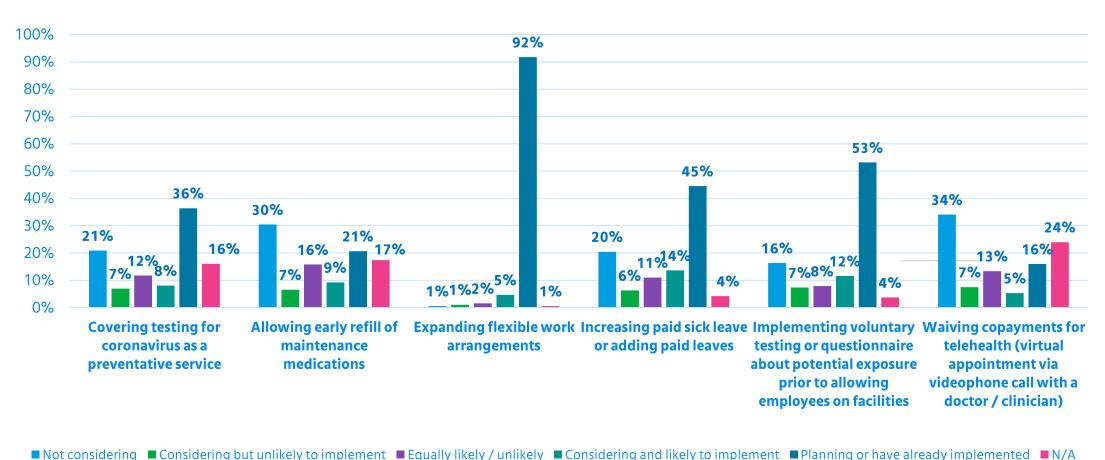
Expectation as to how long COVID-19 will significantly impact your company (Global)



To what extent are you anticipating COVID-19 will impact your company's financial performance for 2020? (Global)



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What, if any, changes to your Health &Welfare policies are you considering in response to COVID-19? (Global)

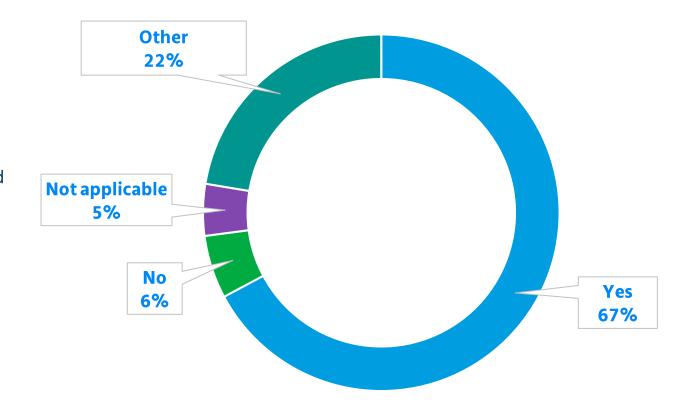




Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results Will your company continue to pay workers that are quarantined and unable to work remotely? (Global)

Other responses include:

- Under review
- Considered sick leave
- Yes, but for a defined period of time (i.e. two weeks or 80 hours)
- Determined on a case-by-case basis
- Depends on Government directives
- Yes, paying them on a separate earnings code to track the total spend



Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What other COVID-19 related issues/challenges is your company preparing to face? (Global)

- Lingering supply chain issues even within HR/benefits
- Repatriation of rotational employees that were grounded due to closed borders
- Keeping plants/camps COVID-19 free
- Mental health concerns
- Workforce reductions

- Rapid deployment of a remote workforce, implementing new communications channels, preparing leaders to manage remote workers
- Keeping essential workers healthy
- Potential furlough or layoffs if financial performance suffers

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What price or other assumptions were your 2020 company's budgets predicated on? (Global)

Average Budgeted Brent Price = \$53.42

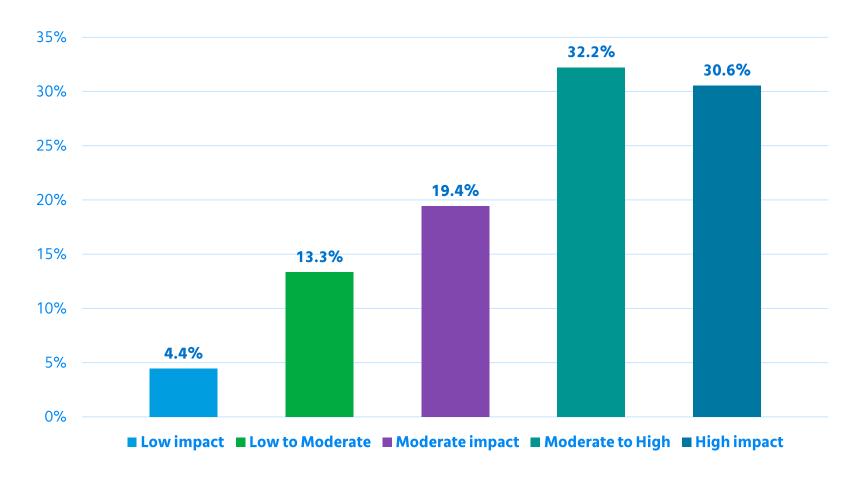
Average Budgeted WTI Price = \$48.56



What is your expectation as to how long commodity prices will remain lower than what was anticipated for 2020? (Global)

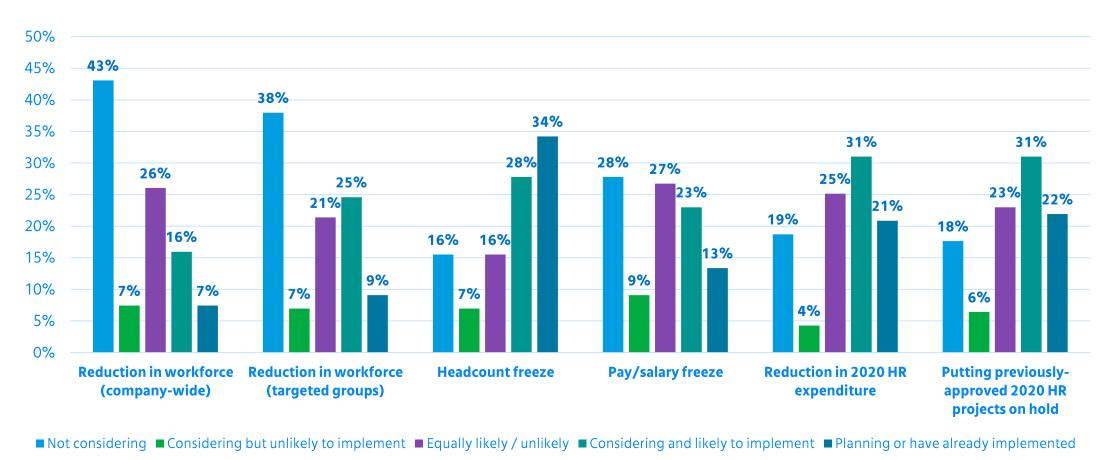


To what extent are you anticipating lower than expected oil prices will impact your company's financial performance for 2020? (Global)



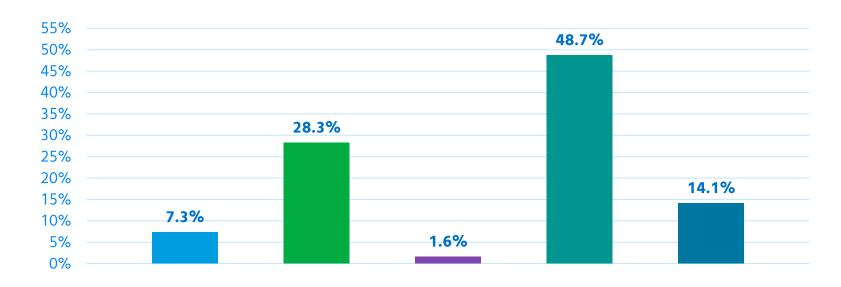


Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results To what extent is your company currently considering the following measures? (Global)





Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results With the recent decline in the price of oil, please indicate your company's top priority for Health &Welfare benefits (Global):



- Cut benefits (plan designs and/or employee subsidy) to achieve cost savings
- Target operational efficiencies to provide same level of benefits at a lower cost
- **■** Enhance benefits to attract and retain key talent
- No changes
- **Don't know**

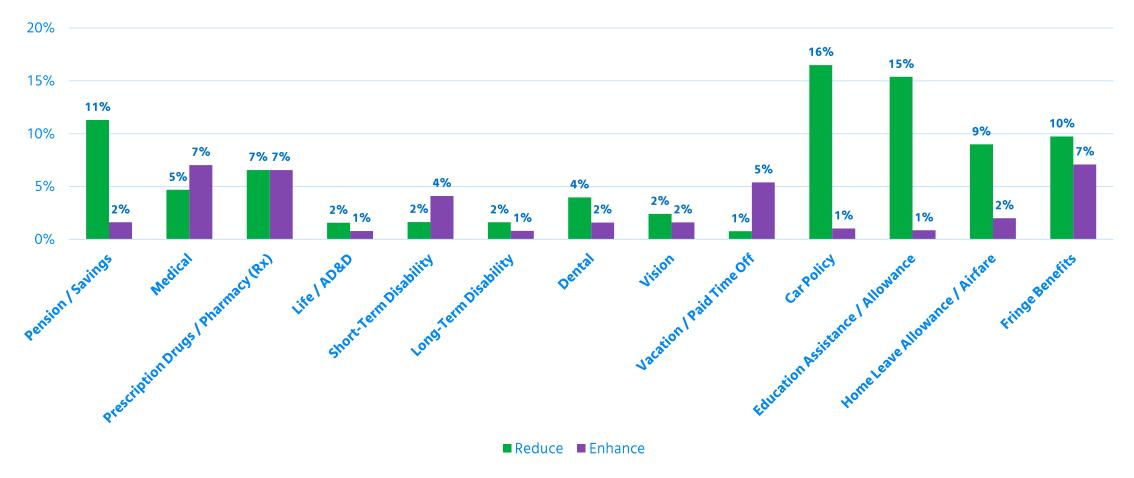


Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results What other measures are you considering? (Global)

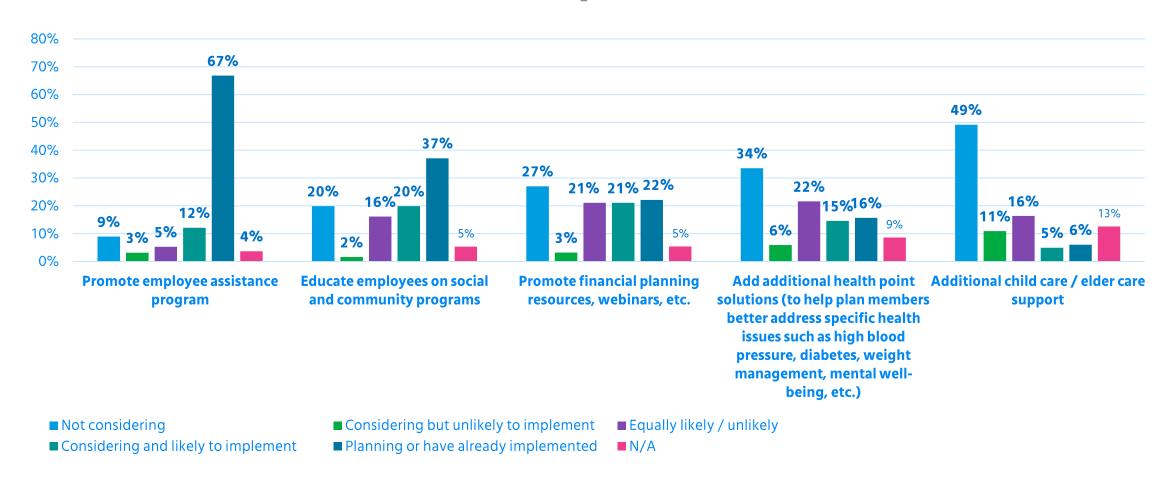
- Temporary salary reductions for some or all employees
- Hiring freeze already implemented
- Reducing work schedules for non-exempt to cut back on overtime, lay off contractors
- Salary cuts, bonus target reductions, director pay-cuts
- Reducing LTI eligibility

- Temporary layoffs
- Reduction or elimination of annual STI
- Corporate cost reduction programs to manage low oil price
- Consolidation of programs as much as possible

Mercer Energy Vertical COVID-19 & Oil Price Decline Poll 1 - Results If considering changes to your benefits program, which benefits are you targeting? (Global)

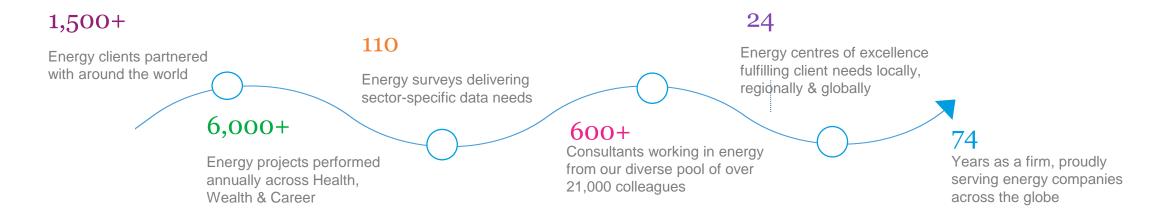


Are you taking or considering any of the following steps to address stress and other behavioral health issues due to lower oil prices and/or fear of COVID-19? (Global)





Mercer Energy Vertical Experience and Knowledge



Mercer gathers and delivers energy insights via a range of peer-to-peer industry networks including:

North America Energy Forum ◆ European Energy HR Strategy Network ◆ Africa Energy Forum Asia Pac Energy Forum ◆ Middle East Energy Forum ◆ European Renewables Network

For further information on Mercer's energy expertise and experience and how we can partner with your organization to manage and mitigate your people risks, please visit: https://www.mercer.com/our-thinking/career/energy-industry-practice.html

Key Mercer Energy Vertical Contacts:

Global Energy Leader:	Milan Taylor	milan.taylor@mercer.com	+44 7920 261135
North American Energy Leader:	Heather Griffin	heather.griffin@mercer.com	+281 685 9342
Middle East & Africa Energy Leader:	Rob Thissen	rob.thissen@mercer.com	+ 971 5699 04796
Global Energy Operations Director::	Dan Blobaum	dan.blobaum@mercer.com	+913 209 2286



19

