

# Incentives Around the World

Ensure your incentive programs are competitive.

Determine the right incentive program for your company by evaluating eligibility, targets and actual incentive data for STI, sales and LTI.



The global online tool includes 12 months' access!

This is the perfect partner to:  
**Global Pay Summary!**



Included in a TAAP+ subscription!

## This product can help you...

- Identify which incentives are typically provided in your markets of operation.
- Create a well-structured incentive program, or improve an existing program.



## TAAP+ bonus

TAAP+ subscribers have exclusive access to our **HR country comparator dashboard!**

## What's included?

- Annual total cash pay mix, short-term, sales and long-term incentives by career level
- Annual total cash pay mix by job family and career level
- Short-term incentives by job family and career level
- Annual total cash pay mix by industry and career level
- Short-term and sales incentives by industry and career level
- Long-term incentive plans

## What's new in 2024?

Incentives Around the World will publish one month early, in February 2024!

Buy Now

Demo Video

Region Sample

Single Market  
Sample

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## Job families included

- Administration
- Communications
- Customer service
- Engineering
- Finance & accounting
- Executive leadership/general management
- Human resources
- Information technology
- Legal & compliance
- Manufacturing
- Project management
- Quality assurance
- Sales
- Supply chain



## Industries included

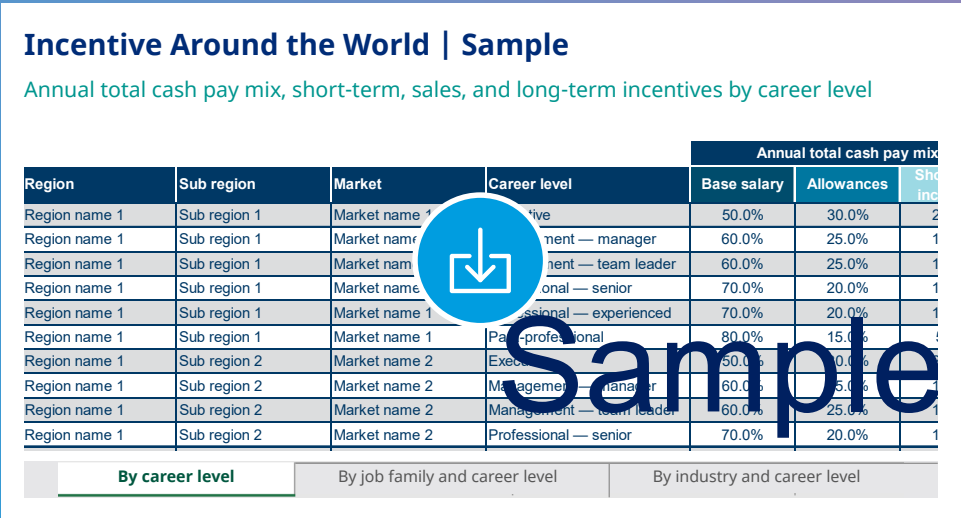
- Banking/financial services
- Chemicals
- Consumer goods
- Energy
- Technology
- Life sciences
- Logistics
- Manufacturing
- Nonmanufacturing
- Retail & wholesale
- Services nonfinancial
- Transportation equipment

# Take a closer look...

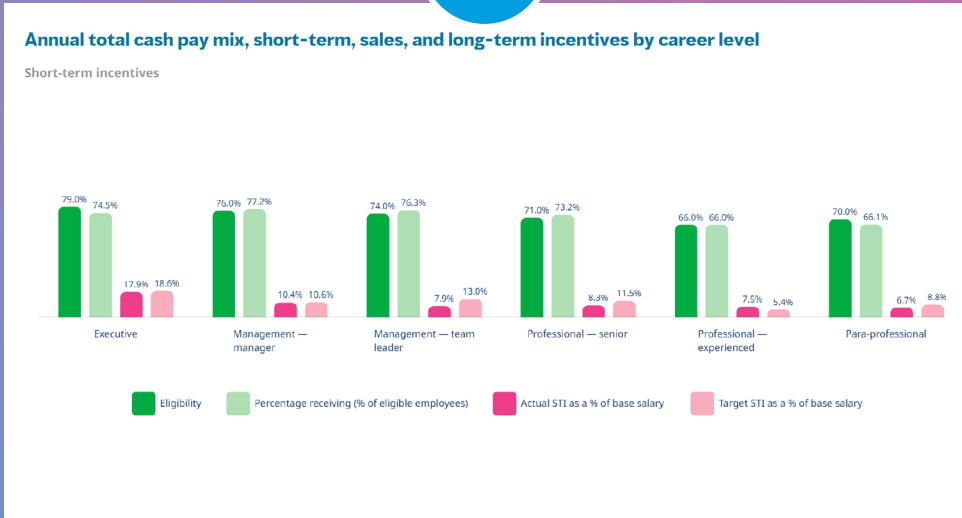
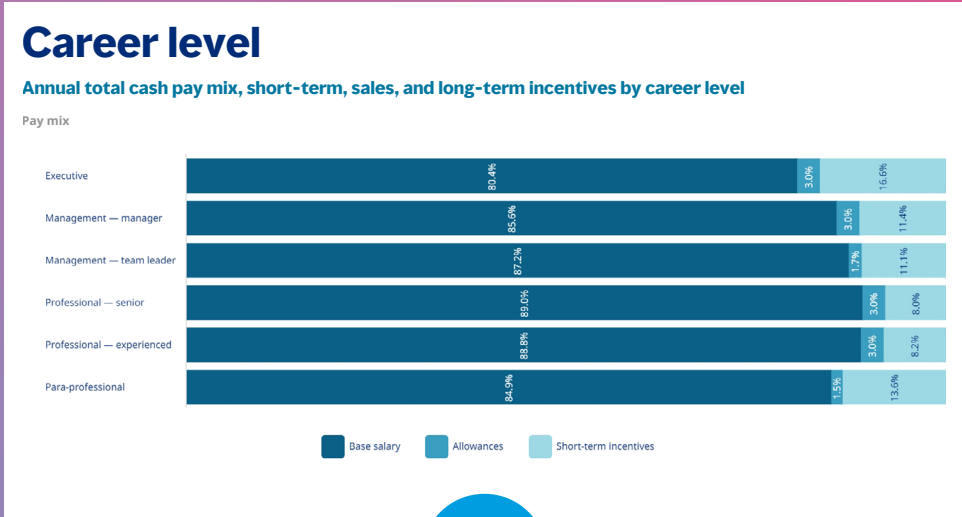
## Global online



## Region Excel



## Single market PDF



# Incentives Around the World

2024 Release: February 14

## Online pricing

Get access for up to 15 users from as little as \$34 per user per month!\*

	USD	EUR
Global online   Up to 15 users	6,000	5,900
Global online   Up to 5 users	3,700	3,600
Add single user	1,000	975

## Excel and PDF pricing

	USD	EUR
Region Excel	2,000	1,950
Single market PDF	1,000	975

## Pricing note

Global online includes two options: access for up to 15 users or access for up to 5 users; additional users may be added for a fee (add single user). Regions available: Americas; Asia Pacific; and Europe, Middle East & Africa. Selection of single market PDFs available in the [Mercer Shop](#); additional markets available on request.

The base price is USD; EUR prices may differ in the [Mercer Shop](#) due to currency changes. Price is determined at the time of purchase for all Mercer Shop orders.

Global online orders sold via the [Mercer Shop](#) automatically renew every 12 months. Renewals will be invoiced on or around the renewal date each year. If you wish to cancel your auto renewal, notify us at least 30 days prior to your expiry date.

\* Amount per user per month is for illustration purposes only. Global online options are invoiced annually at the listed prices and include up to 15 users or up to 5 users. They are not available at a cost per user per month rate.



Online version can be viewed in English, French, German, Portuguese and Spanish!

## Market coverage

A global online subscription includes 12 months' access to market-specific data for all available markets. Global online includes Excel and PDF downloads. Region Excel reports include access to market-specific data for all available markets within the selected region.