



Talent All Access®

Incentives Around the World

Ensure your incentive programs are competitive.

Determine the right incentive program for your company by evaluating eligibility, targets and actual incentive data for STI, sales and LTI.



The global online tool includes 12 months' access for up to 5 users!

This is the perfect partner to:
Global Pay Summary!

What's included?

- Annual total cash pay mix, short-term, sales and long-term incentives by career level
- Annual total cash pay mix by job family and career level
- Short-term incentives by job family and career level
- Annual total cash pay mix by industry and career level
- Short-term and sales incentives by industry and career level
- Long-term incentive plans

Job families included

- Administration, communications, customer service, engineering, finance & accounting, executive leadership/general management, human resources, information technology, legal & compliance, manufacturing, project management, quality assurance, sales, supply chain

Industries included

- Banking/financial services, chemicals, consumer goods, energy, technology, life sciences, logistics, manufacturing, nonmanufacturing, retail & wholesale, services (nonfinancial), transportation equipment

This product can help you:

- Identify which incentives are typically provided in your markets of operation.
- Create a well-structured incentive program, or improve an existing program.

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[Region Sample](#)

[Single Market Sample](#)

Take a closer look...

Global online



Single market PDF



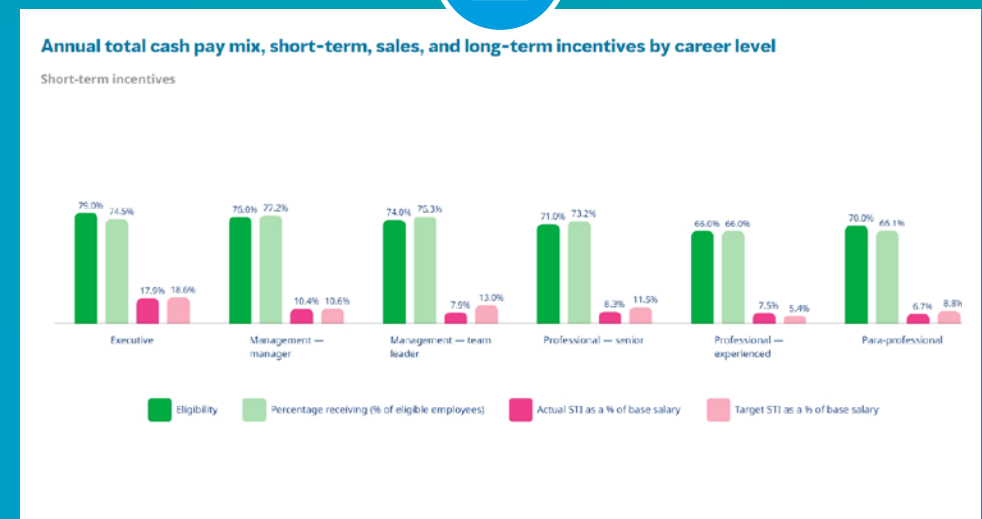
Region Excel

Incentive Around the World | Sample

Annual total cash pay mix, short-term, sales, and long-term incentives by career level

Region	Sub region	Market	Career level	Annual total cash pay mix		
				Base salary	Allowances	Short-term incentives
Region name 1	Sub region 1	Market name 1	Executive	50.0%	30.0%	20.0%
Region name 1	Sub region 1	Market name 1	Management — manager	60.0%	25.0%	15.0%
Region name 1	Sub region 1	Market name 1	Management — team leader	60.0%	25.0%	15.0%
Region name 1	Sub region 1	Market name 1	Professional — senior	70.0%	20.0%	10.0%
Region name 1	Sub region 1	Market name 1	Professional — experienced	70.0%	20.0%	10.0%
Region name 1	Sub region 1	Market name 1	Para-professional	80.0%	15.0%	5.0%
Region name 1	Sub region 2	Market name 2	Executive	50.0%	30.0%	20.0%
Region name 1	Sub region 2	Market name 2	Management — manager	60.0%	25.0%	15.0%
Region name 1	Sub region 2	Market name 2	Management — team leader	60.0%	25.0%	15.0%
Region name 1	Sub region 2	Market name 2	Professional — senior	70.0%	20.0%	10.0%

By career level | By job family and career level | By industry and career level



Incentives Around the World

Current release: March 2023 | Next release: March 2024

Online pricing

	USD	EUR
Global online	3,500	3,000
Add single user	600	500

Current release pricing

	USD	EUR
Region Excel	2,000	1,800
Single market PDF	1,000	900

Pricing note

Online includes access for up to 5 users; additional users may be added for a fee (add single user).
Regions available: Americas; Asia Pacific; and Europe, Middle East & Africa.
Selection of single market PDFs available in the [Mercer Shop](#); additional markets available on request.

The base price is USD; EUR prices may differ in the [Mercer Shop](#) due to currency changes. Price is determined at the time of purchase for all Mercer Shop orders.

Market coverage

A global online subscription includes 12 months' access to market-specific data for all available markets. Global online includes Excel and PDF downloads. Region Excel reports include access to market-specific data for all available markets within the selected region.